



ALL YOUR FLIGHT NEEDS

Discover Najm-Aviation, your trusted partner for exceptional air travel experiences. We provide tailored solutions with a commitment to excellence and seamless journeys.

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AIRLINES GSA

Najm-Aviation, a rapidly growing company, operates as a trusted General Sales Agent (GSA) for international airlines in key Saudi Arabian markets and beyond. Our comprehensive services provide airlines with a secure, low-risk approach to entering new national and regional markets, supporting their growth and expansion through our extensive global network.



Claim Handling

We manage passenger and baggage claims to ensure satisfaction and convenience, while also supporting airlines with supplier disputes, tax and invoice control, and negotiations. Additionally, we handle claims from state authorities, such as those related to illegal entries or public charges, ensuring comprehensive representation and protection for our airline partners.



Financial Services

We specialize in meeting the unique needs of airlines with services including tax and legal consulting, agreement compliance, supplier negotiations, and VAT management. Our expertise covers account control, debt collection, and financial stability, as well as handling payment transactions and tax declarations. We provide comprehensive solutions to support every aspect of your aviation operations.



Reservation & Ticketing

We offer customer-focused services, including managing airline reservations via our call center for individual and group bookings, tour operator allotments, and ticket issuance. Our support includes hotel bookings through airline programs, monthly sales statistics, revenue reporting, and price sheet dispatch. We handle telephone sales, product advice, consumer inquiries, ADM/ACM processing, and refunds, ensuring seamless and comprehensive service for all your needs.



Passenger After-Sales Support

We connect with clients through direct emails, sharing updates and developments. We negotiate Preferred Partner Agreements and promote our services via corporate travel agencies, tour operators, and direct outreach to travel agents. Our support includes pricing distribution, database setup, sales development, and detailed reporting. Additionally, our market intelligence services offer research, analysis, and competitor benchmarking to keep clients ahead in the industry.

CARGO AGENT

As a dedicated cargo agent, Najm-Aviation partners with leading airlines globally, providing comprehensive services and tailored logistics solutions. We streamline shipment processes, ensuring efficiency and reliability for cargo operations. Our commitment to maintaining high standards and supporting airline partners positions us as a trusted leader in the competitive air cargo market.



Operations

We manage the safe and efficient handling of cargo, ensuring compliance with airline standards and regulatory requirements from acceptance to loading and unloading.



Customs Clearance

We handle all necessary documentation and facilitate customs clearance to ensure smooth and efficient movement of shipments across borders.



Shipment Tracking And Support

We provide comprehensive shipment tracking and customer support, keeping clients informed and addressing their inquiries promptly.



Legal Services

Najm-Aviation provides legal services to support your operations, including compliance with local regulations, name and logo protection, legal negotiations, and document preparation. We also manage Civil Aviation filings for flights, schedules, and airport alternates, ensuring seamless regulatory support.

OUR PARTNERS



Mahan Air, established in 1992, is a privately-owned Iranian airline headquartered in Tehran. Known for its extensive network, the airline operates domestic and international flights across Asia, Europe, and the Middle East. With a focus on passenger comfort and reliable service, Mahan Air plays a key role in connecting Iran to the world.



Monarch Airlines, alternatively referred to as Monarch, was a British airline initially established as a charter and scheduled carrier by Bill Hodgson and Don Peacock. Financial support came from the Swiss Sergio Mantegazza family. In 2004, the company transitioned into a low-cost airline model and ceased all charter operations. Monarch Airlines was headquartered in Luton and operated from bases located at Birmingham, Leeds/Bradford, Gatwick, and Manchester.



Nouvelair Limited Company, also known as Nouvelair Tunisie or simply Nouvelair, is an airline based in Tunisia. The company's registered office is located in Tunis, while its head office is situated in the Dhkila Tourist Zone in Monastir, near the Hôtel Sahara Beach. Nouvelair specializes in operating tourist charters from various European cities to popular Tunisian holiday resorts. Its main bases include Monastir Habib Bourguiba International Airport, Tunis-Carthage International Airport, and Djerba-Zarzis International Airport.



Niger Airlines is a Nigerian carrier headquartered in Niamey. Established in 2012 as a replacement for the defunct Air Niger, the airline commenced operations in 2014. Its primary hub is situated at Diori Hamani International Airport. It is important to note that Niger Airlines should not be confused with Niger Airways, which also operates from Niamey.

Diori Hamani International Airport, located 9 kilometers southeast of Niamey, serves as the main airport for the capital city of Niger. It is positioned in the suburban area and is easily accessible via National Route 1, a major highway connecting Niamey with the eastern region of the country.

The logo for Senegal Airlines features the words "SENEGAL AIRLINES" in a bold, red, sans-serif font. Below the text are three horizontal, wavy green lines of varying lengths, creating a sense of motion or waves.

SENEGAL AIRLINES

Senegal Airlines, established in 2009 to replace Air Sénégal International, was based in Dakar and operated from Léopold Sédar Senghor International Airport. Facing financial challenges, it ceased operations in 2016, paving the way for the creation of Air Senegal in 2018.



GET IN TOUCH

CONTACT US

We'd love to hear from you! Whether you have inquiries, feedback, or need assistance, our dedicated team is here to support you. Contact us via phone, email at info@najm-aviation.com.sa, or through our contact form. At Najm-Aviation, we are committed to delivering prompt and exceptional service to meet your needs